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I N D E X

| Witnesses: | Direct | Cross | Re-direct | Re-cross | By Examiner |
|---------------|--------|-------|-----------|----------|-------------|
| CHRIS SWENSON | 7 | | | | 11 |

E X H I B I T S

| APPLICANT'S | For Identification | In Evidence |
|--------------|--------------------|-------------|
| Nos. 1 and 2 | 15 | 16 |

1 ADMINISTRATIVE LAW JUDGE RILEY: Pursuant to the
2 direction of Illinois Commerce Commission, I call
3 Docket 05-0274. This is an application by Long
4 Distance Savings Solution, LLC, for a certificate of
5 interexchange authority to operate as a reseller of
6 telecommunication services within the State Illinois.

7 Mr. Crocker, as counsel for the
8 applicant, would you enter an appearance for the
9 record, please.

10 MR. CROCKER: Yes, your Honor.

11 Patrick Crocker appearing on behalf of
12 the applicant. My address is 1501 South Row
13 Street. That's Kalamazoo, Michigan 49007, and that
14 would be Suite 900.

15 And today I have Mr. Chris Swenson
16 providing testimony in support of the application
17 today.

18 ADMINISTRATIVE LAW JUDGE RILEY: All right.

19 (Witness sworn.)

20 ADMINISTRATIVE LAW JUDGE RILEY: Please proceed.

21 MR. CROCKER: Thank you, your Honor.

22

1 CHRIS SWENSON,
2 having been called as a witness herein, after having
3 been first duly sworn, was examined and testified as
4 follows:

5 DIRECT EXAMINATION

6 BY

7 MR. CROCKER:

8 Q Mr. Swenson, could you please state your
9 name and business address for the record.

10 A It's Chris Swenson, 42 Westin Street, Suite
11 2-A, Walsham, Massachusetts 02453.

12 Q And what is your occupation?

13 A I'm manager of finance for Long Distance
14 Savings Solution.

15 Q Okay. And is the purpose of your testimony
16 today to describe the nature of the company business
17 and to demonstrate the company's financial,
18 managerial, technical ability to provide the services
19 contemplated by this application?

20 A Yes.

21 Q Okay. Could you please briefly describe
22 the nature of the services your company intends to

1 offer?

2 A We intend to offer a full range of one-plus
3 interexchange telecommunications services on a
4 statewide basis. Specifically, the company intends
5 to provide MTS, out watts, in watts and calling card
6 services.

7 Q In what state is your company incorporated?

8 A Delaware.

9 Q Okay. And is there a copy of the articles
10 of organization attached to the application as
11 Exhibit B?

12 A Yes.

13 Q And is your company qualified to transact
14 business within the State of Illinois?

15 A Yes.

16 Q Okay. Could you please describe your
17 background in business in telecommunication?

18 A I've been in telecom or related over 14
19 years now. Prior to coming here, I was chief
20 financial officer of Sonic Telecom and Telegia.
21 Both telecom related companies.

22 Prior to that, I was with Fidelity

1 Ventures, which is a venture capital firm focusing on
2 telecom investment.

3 Q Okay. My understanding is this is a
4 start-up. Could you identify some of the management
5 team and some of their responsibilities?

6 A Currently, there are only two of us.
7 There's me and then there is Jeff Wells, who is
8 manager of operations.

9 Q Okay. Is a brief description Mr. Wells'
10 background and experience attached as Exhibit C to
11 the application?

12 A Yes.

13 Q Okay. Will your company offer operator
14 services within Illinois?

15 A No; but, however, should the company add
16 operator services at a later date, the company will
17 comply with the Commission rules concerning of
18 provision of operator services.

19 Q Okay. And will you provide
20 telecommunication services to customers in Illinois
21 in accordance with your terms, rates and conditions
22 as set forth in your company's approved tariff?

1 A Yes.

2 Q Okay. I understand that attached to the
3 application is Exhibit D. We've provided start-up
4 financial statement?

5 A Yes.

6 Q Is that true?

7 Has the company's financial
8 circumstances adversely changed since the filing of
9 this application?

10 A No.

11 Q Will the company follow the FCC rules for
12 slamming and cramming of -- to prevent slamming and
13 cramming of long-distance service?

14 A Yes.

15 Q And will the company follow any rules
16 promulgated by the State of Illinois to prevent
17 slamming and cramming?

18 A Yes.

19 Q I understand this is a newly formed
20 corporation. Do you have a procedure for handling
21 consumer complaints, like a toll-free number and that
22 kind of thing?

1 A We will. We plan to.

2 Q Do you plan on identifying a toll-free
3 number and making it available on the end users' bill
4 and that kind of thing?

5 A Yes.

6 Q And when you invoice a customer, will the
7 company name appear on the end users' invoice?

8 A Yes.

9 Q And will you invoice end users on a monthly
10 basis?

11 A Yes.

12 MR. CROCKER: I have no further questions at this
13 time, your Honor.

14 ADMINISTRATIVE LAW JUDGE RILEY: All right.
15 Thank you.

16 EXAMINATION

17 BY

18 ADMINISTRATIVE LAW JUDGE RILEY:

19 Q Mr. Swenson, I just have a few of my own.

20 A Sure.

21 Q Your last name is spelled S-w-e-n-s-o-n; is
22 that correct?

1 A That's correct.

2 Q And do you go by the name of Chris or is
3 your first name Christopher?

4 A My first name is Christopher but I go by
5 Chris.

6 Q Okay. And this is an application strictly
7 for resold interexchange services at this time; is
8 that correct?

9 A That's correct.

10 Q And will you be acquiring or building any
11 facilities in Illinois?

12 A No.

13 Q All right. And is the name that is to
14 appear on the certificate the same name that appears
15 on the application?

16 A Yes.

17 Q Okay. And you are not going to be doing
18 any assumed or doing business as names?

19 A No.

20 Q All right. And this is a Delaware LLC, and
21 are you located in Illinois?

22 A Our business offices are Massachusetts.

1 Q And is that where the books and records are
2 kept?

3 A Yes.

4 Q The reason I ask that question is because
5 on the application it reflects an address of 717
6 South Wells Street, Suite 700 in Chicago. Is that
7 now obsolete?

8 A I'm sorry, that's where our reseller switch
9 will be.

10 Q Okay. And where will the office -- was
11 that in Walsham, Massachusetts?

12 A Yes.

13 Q And that's where the books and records will
14 be?

15 A That's right.

16 Q And is the company requesting permission --
17 oh, I see. You have already filed a request for --
18 to keep the books and records in Massachusetts.
19 Excuse me.

20 A Uh-huh.

21 MR. CROCKER: Yeah, I apologize for the confusion,
22 your Honor. I probably should have

1 clarified that.

2 ADMINISTRATIVE LAW JUDGE RILEY: Okay. No, that's
3 fine.

4 ADMINISTRATIVE LAW JUDGE RILEY:

5 Q Looking at -- do you have a copy of the
6 application in front of you?

7 A No, I don't.

8 Q All right. Well, let me bring your
9 attention anyway to Question 28 --

10 A Okay. Now I do.

11 Q -- under the heading of "technical." It
12 says, Will technical personnel be available at all
13 times to assist customers with service problems?
14 The answer is -- the box that's checked is "no"?

15 A Right.

16 Q Is that correct?

17 A That's correct. Yeah, we'll available,
18 like we said, during normal business hours.

19 Q Oh, I see what you mean.

20 And what are your normal business hours?

21 A 8:00 to 5:00.

22

1 ADMINISTRATIVE LAW JUDGE RILEY: That's all the
2 questions that I have. The only two things that I
3 want to deal with now would be with regard to the
4 exhibits.

5 One would be the management profiles
6 that were filed on our e-docket system, and the other
7 would be the income sheet and balance statement that
8 were filed on our e-docket system.

9 ADMINISTRATIVE LAW JUDGE RILEY:

10 Q Mr. Swenson, as you testified today, are
11 there any changes to either of those documents?

12 A No.

13 Q All right.

14 ADMINISTRATIVE LAW JUDGE RILEY: Then I'd like to
15 mark the management profiles as Applicant's
16 Exhibit 1, and the income statement as Applicant's
17 Exhibit 2.

18 (Whereupon, Applicant's
19 Exhibit Nos. 1 and 2 were
20 marked for identification.)

21 MR. CROCKER: Thank you, your Honor.

22 ADMINISTRATIVE LAW JUDGE RILEY: And,

1 Mr. Crocker, I trust that you are moving for the
2 admission of these two exhibits into evidence?

3 MR. CROCKER: Yes, that is correct, your Honor.

4 ADMINISTRATIVE LAW JUDGE RILEY: All right.
5 Applicant's Exhibit 1 and 2 are admitted into
6 evidence.

7 (Whereupon, Applicant's
8 Exhibit Nos. 1 and 2 were
9 admitted into evidence.)

10 ADMINISTRATIVE LAW JUDGE RILEY: Mr. Crocker, did
11 you have anything further for the witness?

12 MR. CROCKER: Nothing further at this time.

13 ADMINISTRATIVE LAW JUDGE RILEY: All right. I
14 will direct the court reporter to mark this matter
15 heard and taken and I'll have an order prepared for
16 the Commission just as soon as possible.

17 MR. CROCKER: Okay. Thank you, your Honor.

18 ADMINISTRATIVE LAW JUDGE RILEY: Gentlemen, thank
19 you very much.

20 HEARD AND TAKEN

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